

2025-2026 Budget -- FACC Fall Academy

	2021 - 2022 Budget	2021 - 2022 Actuals	2022 - 2023 Budget	2022 - 2023 Actuals	2023 - 2024 Budget	2023 - 2024 Actuals	2024 - 2025 Budget	2024 - 2025 Actuals	2025 - 2026 Budget	2025 - 2026 Actuals
REVENUES	Daytona 21	Daytona 21	Lake Mary 22	Lake Mary 22	Daytona 23	Daytona 23	Lake Mary 24	MMFA Orlando 25	St. Augustine 25	St. Augustine 25
Registration Income	\$67,040.00	\$65,790.00	\$67,790.00	\$73,050.00	\$67,590.00	\$90,120.00	\$80,310.00	\$21,675.00	\$80,310.00	
Hotel Commission/Rebate	\$5,000.00	\$6,741.40	\$4,000.00	\$0.00	\$5,000.00	\$8,157.60	\$4,000.00	\$2,200.00	\$4,000.00	
Sponsorships (neck wallets)	\$1,500.00	\$3,000.00	\$1,500.00	\$1,750.00	\$1,750.00	\$1,750.00	\$1,500.00	\$1,750.00	\$1,500.00	
CVB Incentive Program	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
TOTAL REVENUE	\$73,540.00	\$75,531.40	\$73,290.00	\$74,800.00	\$74,340.00	\$100,027.60	\$85,810.00	\$25,625.00	\$85,810.00	
EXPENSES										
Postage & Mailing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Printing	\$400.00	\$0.00	\$400.00	\$0.00	\$400.00	\$0.00	\$400.00	\$0.00	\$400.00	
Travel & Per Diem	\$4,000.00	\$1,797.53	\$4,000.00	\$567.58	\$2,500.00	\$1,921.06	\$4,000.00	\$4,677.94	\$4,000.00	
Speaker Expenses	\$21,000.00	\$21,826.73	\$23,000.00	\$24,267.17	\$23,000.00	\$23,335.78	\$26,000.00	\$10,109.01	\$26,000.00	
Catering: brkft, breaks, recep	\$35,000.00	\$17,880.05	\$40,000.00	\$22,476.98	\$27,000.00	\$29,877.58	\$40,000.00	\$12,086.58	\$40,000.00	
Audio Visual	\$9,000.00	\$7,272.90	\$12,000.00	\$7,824.10	\$10,000.00	\$7,677.97	\$12,000.00	\$13,858.45	\$15,000.00	
Internet	\$0.00	\$0.00	\$500.00	\$0.00	\$0.00	\$0.00	\$500.00	\$0.00	\$500.00	
Supplies: badges, ribbons	\$1,400.00	\$577.33	\$1,400.00	\$729.46	\$1,000.00	\$70.81	\$800.00	\$0.00	\$1,760.00	
Gifts/Awards (welcome bags)	\$2,200.00	\$2,366.93	\$2,200.00	\$878.70	\$2,200.00	\$444.40	\$2,200.00	\$637.57	\$1,000.00	
Credit Card Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Cancellation Insurance	\$800.00	\$164.19	\$800.00	\$702.05	\$800.00	\$1,562.40	\$800.00	\$1,018.30	\$1,200.00	
Consultant Fee - Message Matter	\$250.00	\$552.76	\$250.00	\$0.00	\$250.00	\$0.00	\$250.00	\$0.00	\$250.00	
Total Expenses	\$74,050.00	\$52,438.42	\$84,550.00	\$57,446.04	\$67,150.00	\$64,890.00	\$86,950.00	\$42,387.85	\$90,110.00	
Net Income Over (Under) Expenses	-\$510.00	\$23,092.98	-\$11,260.00	\$13,053.96	\$1,790.00	\$35,137.60	-\$1,140.00	-\$16,762.85	-\$4,300.00	