FACC 2026-2027 Operating Budget

Fiscal Year August 1, 2026 - September 30, 2027

	2023 - 2024 Budget	2023 - 2024 Actuals	2024 - 2025 Budget	2024-2025 Actuals	2025-2026 Budget	2025-2026 As of 4/30/2026	2026-2027 Budget	2026-2027 Actuals
REVENUES:								
Directory (Ad Revenue)	$5,000.00	$9,650.00	$6,000.00	$10,000.00	$6,000.00	$7,700.00	$6,000.00	
Dues	$52,000.00	$55,912.50	$52,000.00	$59,205.00	$60,000.00	$73,675.00	$66,000.00	
Fall Academy	$74,340.00	$105,847.54	$85,810.00	$25,625.00	$85,810.00	$101,083.17	$91,000.00	
FL Edu Foundation Donations	$250.00	$295.00	$250.00	$448.10	$250.00	$240.00	$250.00	
IIMC Region III Conference	$0.00	$0.00	$90,625.00	$102,830.00	$0.00	$0.00	$0.00	
Investment Income	$500.00	$9,401.80	$500.00	$10,623.74	$500.00	$10,506.83	$5,000.00	
Misc.--50/50	$1,000.00	$2,147.00	$1,000.00	$1,900.00	$1,000.00	$1,200.00	$1,000.00	
Misc.-- Silent Auctions	$1,000.00	$1,411.00	$1,000.00	$466.00	$1,000.00	$0.00	$500.00	
One Day Training							$5,000.00	
Other Income	$0.00	$0.00	$0.00	$203.10	$0.00	$0.00	$0.00	
Summer Conf & Academy	$117,145.00	$151,900.80	$114,145.00	$148,013.72	$114,145.00	$123,014.00	$119,000.00	
Webinars	$32,000.00	$35,125.00	$32,000.00	$30,850.00	$25,000.00	$34,300.00	$25,000.00	
TOTAL REVENUES	**$283,235.00**	**$371,690.64**	**$383,330.00**	**$390,164.66**	**$293,705.00**	**$351,719.00**	**$318,750.00**	
EXPENSES								
Audit Fee - Shorstein	$10,000.00	$9,245.00	$10,000.00	$0.00	$10,000.00	$10,100.00	$12,000.00	
Bank/Credit Card Fees	$10,000.00	$12,502.41	$12,000.00	$16,717.59	$12,000.00	$9,016.95	$16,000.00	
Directory Expenses	$5,000.00	$4,922.96	$5,000.00	$5,423.62	$7,000.00	$4,889.81	$7,000.00	
District Academy	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	
Fall Academy	$72,550.00	$70,082.04	$86,950.00	$47,472.95	$90,110.00	$127,486.40	$123,210.00	
Gifts/Awards (President's pin & plaques)	$1,500.00	$1,407.93	$1,500.00	$1,342.41	$2,307.00	$1,505.00	$1,500.00	
IIMC Presidential Reception 2022	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	
IIMC Region III Conference	$2,000.00	$0.00	$130,250.00	$107,103.30	$0.00	$0.00	$0.00	
Insurance Expense (General liability & D&O)	$2,500.00	$1,995.38	$2,500.00	$1,531.16	$2,500.00	$971.62	$2,500.00	
IOG Service Fees	$32,250.00	$28,708.33	$32,250.00	$28,822.10	$32,250.00	$17,666.67	$32,250.00	
Meeting Expense - BOD (Room & Food for 4 meetings)	$15,000.00	$8,491.75	$10,000.00	$8,309.74	$10,000.00	$1,917.00	$10,000.00	

	2023 - 2024 Budget	2023 - 2024 Actuals	2024 - 2025 Budget	2024-2025 Actuals	2025-2026 Budget	2025-2026 As of 4/30/2026	2026-2027 Budget	2026-2027 Actuals
Miscellaneous Expense (Sympathy flowers, 50/50, IIMC/FACC Summer conf rep; FL Rep/Reg III IIMC BOD, Pins (FACC & Novelty), Booth at FLC, envelopes, President Gift from Board)	$11,000.00	**$5,287.09**	$8,000.00	**$4,708.33**	$8,000.00	**$6,084.93**	$8,000.00	
One Day Training							$3,000.00	
Postage/Mailing	$2,400.00	**$6.30**	$2,400.00	**$0.00**	$2,400.00	**$135.12**	$500.00	
Printing/Duplicating	$600.00	**$62.51**	$600.00	**$461.18**	$600.00	**$0.00**	$600.00	
Scholarships	$4,000.00	**$3,325.00**	$4,000.00	**$4,225.00**	$4,000.00	**$1,600.00**	$4,000.00	
Service Fee - FLC	$6,600.00	**$6,600.00**	$15,400.00	**$15,400.00**	$20,075.00	**$15,056.25**	$29,276.00	
Summer Conf. & Academy	$127,170.00	**$114,634.67**	$182,370.00	**$179,314.03**	$193,070.00	**$8,025.27**	$207,800.00	
Travel and Per Diem (President)	$8,000.00	**$8,232.58**	$8,000.00	**$5,300.60**	$8,000.00	**$3,762.80**	$8,000.00	
Travel and Per Diem (Staff)	$4,000.00	**$1,552.43**	$4,000.00	**$1,564.54**	$4,000.00	**$4.06**	$4,000.00	
Travel-IOG	$2,500.00	**$694.51**	$2,500.00	**$1,045.51**	$2,500.00	**$1,471.90**	$2,500.00	
Travel-IOG & PEC	$0.00	**$0.00**	$0.00	**$0.00**	$0.00	**$0.00**	$0.00	
Travel-PEC (to IIMC)	$1,500.00	**$0.00**	$1,500.00	**$0.00**	$1,500.00	**$0.00**	$1,500.00	
Webinars (Live and Recorded)	$0.00	**$0.00**	$0.00	**$0.00**	$1,000.00	**$500.00**	$2,000.00	
Website/Electronic Communication	$ 2,000.00	**$ 725.00**	$ 2,000.00	**$ 1,978.21**	$ 2,000.00	**$ 928.99**	$0.00	
TOTAL EXPENSES	**$ 320,570.00**	**$ 278,475.89**	**$ 521,220.00**	**$ 430,720.27**	**$ 413,312.00**	**$ 211,122.77**	**$ 475,636.00**	
REVENUES OVER EXPENSES	**$ (37,335.00)**	**$ 93,214.75**	**$ (137,890.00)**	**$ (40,555.61)**	**$ (119,607.00)**	**$ 140,596.23**	**$ (156,886.00)**	

FACC 2026-2027 Summer Conference & Academy Budget
Fiscal Year August 1, 2026 - September 30, 2027

	2023 - 2024 Budget	2023- 2024 Actuals	2024 - 2025 Budget	2024- 2025 Actuals	2025 - 2026 Budget	2025- 2026 As Of 4/30/2026	2026 - 2027 Budget	2026 - 2027 Actuals
	Orlando 24	Orlando 24	Aventura 25	Aventura 25	Fort Myers 26	Fort Myers 26	St. Petersburg 27	St. Petersburg 27
REVENUES	Embassy	Embassy	JW Marriott	JW Marriott	Luminary	Luminary	The Vinoy	The Vinoy
Clerks' Night Out							$0.00	
Exhibitors @ $1,000	$30,000.00	$33,000.00	$30,000.00	$32,050.00	$30,000.00	$32,000.00	$30,000.00	
Hotel Commission/Rebate	$9,000.00	$11,577.80	$5,000.00	$3,778.72	$5,000.00	$0.00	$5,000.00	
Other Income	$0.00	$0.00	$0.00	$1,400.00	$0.00	$1,294.00	$0.00	
Registration Income	$70,145.00	$89,073.00	$73,145.00	$88,785.00	$73,145.00	$66,220.00	$78,000.00	
Sponsorships	$6,000.00	$18,250.00	$6,000.00	$22,000.00	$6,000.00	$23,500.00	$6,000.00	
TOTAL REVENUE	**$115,145.00**	**$151,900.80**	**$114,145.00**	**$148,013.72**	**$114,145.00**	**$123,014.00**	**$119,000.00**	
EXPENSES								
AV Equipment Rental	$16,000.00	$19,601.56	$20,000.00	$34,597.87	$25,000.00		$40,000.00	
Cancellation Insurance	$800.00	$983.00	$800.00	$1,726.23	$2,000.00	$1,521.17	$2,000.00	
Clerks' Night Out					$0.00		$0.00	
Clerks' Night Out - Bus							$1,000.00	
Consultants Fee - Message Matters, Inc.	$10,000.00	$12,839.41	$10,000.00	$13,060.74	$10,000.00		$10,000.00	
Exhibitor Decorator Service (GEMS)	$4,500.00	$3,834.59	$4,500.00	$3,556.01	$4,500.00		$4,500.00	
Miscellaneous (Conference Gift, Tips, etc.)	$5,500.00	$1,687.29	$500.00	$4,164.06	$500.00	$728.45	$2,000.00	
Networking Spot							$2,000.00	
Opening Ceremony (Stipend)	$3,250.00	$4,190.47	$6,250.00	$0.00	$6,250.00		$500.00	
Operating Supplies (Ribbons, Neck Wallets)	$4,000.00	$1,254.00	$4,000.00	$1,622.04	$3,000.00	$2,178.50	$3,000.00	
Postage & Delivery (bags)	$100.00	$0.00	$100.00	$0.00	$100.00		$100.00	
President's Reception Cake	$100.00	$99.99	$100.00	$130.48	$100.00		$150.00	
Printing & Reproduction (Program, ITA Forms)	$1,500.00	$978.25	$1,000.00	$926.65	$1,000.00		$1,000.00	

Refreshment Breaks/Cont. Brkfst/Lunch Coupons/Business Lunch/Welcome Recep		$21,189.32	$55,000.00	$54,465.58	$55,000.00		$102,000.00	
Speaker Expenses	$23,500.00	$14,950.61	$26,500.00	$19,898.06	$26,500.00	$3,597.15	$26,500.00	
Staff Travel & Meals (FLC Staff, IOG, & Pres.)	$7,500.00	$6,264.42	$7,500.00	$11,250.22	$7,500.00		$12,000.00	
Strategic Planning Meeting	$220.00	$0.00	$220.00	$0.00	$220.00		$0.00	
Welcome Bags	$900.00	$474.56	$900.00	$848.78	$900.00		$1,050.00	
TOTAL EXPENSES	**$77,870.00**	**$88,347.47**	**$137,370.00**	**$146,246.72**	**$142,570.00**	**$8,025.27**	**$207,800.00**	
less 10% F/B Discount	n/a	n/a	n/a		n/a		n/a	
Revenues Over (Under) Expenditures	**$ 37,275.00**	**$ 63,553.33**	**$ (23,225.00)**	**$ 1,767.00**	**$ (28,425.00)**	**$ 114,988.73**	**$ (88,800.00)**	

FACC 2026-2027 FACC Fall Academy Budget
Fiscal Year August 1, 2026 - September 30, 2027

	2023 - 2024 Budget	2023 - 2024 Actuals	2024 - 2025 Budget	2024 - 2025 Actuals	2025 - 2026 Budget	2025 - 2026 As Of 4/30/2026	2026 - 2027 Budget	2026 - 2027 Actuals
REVENUES	Daytona 23	Daytona 23	Lake Mary 24	MMFA Orlando 25	St. Augustine 25	St. Augustine 25	Palmetto 26	Palmetto 26
Clerks' Night Out							$0.00	
CVB Incentive Program	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	
Hotel Commission/Rebate	$5,000.00	$8,157.60	$4,000.00	$2,200.00	$4,000.00	$13,378.17	$0.00	
Registration Income	$67,590.00	$90,120.00	$80,310.00	$21,675.00	$80,310.00	$87,705.00	$91,000.00	
Sponsorships (neck wallets)	$1,750.00	$1,750.00	$1,500.00	$1,750.00	$1,500.00	$0.00	$0.00	
TOTAL REVENUE	**$74,340.00**	**$100,027.60**	**$85,810.00**	**$25,625.00**	**$85,810.00**	**$101,083.17**	**$91,000.00**	
EXPENSES								
Audio Visual	$10,000.00	$7,677.97	$12,000.00	$13,858.45	$15,000.00	$19,032.69	$20,000.00	
Cancellation Insurance	$800.00	$1,562.40	$800.00	$1,018.30	$1,200.00	$1,146.57	$1,200.00	
Catering: brkft, breaks, recep	$27,000.00	$29,877.58	$40,000.00	$12,086.58	$40,000.00	$64,285.19	$65,000.00	
Clerks' Night Out							$0.00	
Clerks' Night Out - Bus							$1,000.00	
Consultant Fee - Message Matters, Inc.	$250.00	$0.00	$250.00	$0.00	$250.00	$465.70	$250.00	
Credit Card Fees	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	
Gifts/Awards (welcome bags)	$2,200.00	$444.40	$2,200.00	$637.57	$1,000.00	$0.00	$0.00	
Networking Spot							$1,000.00	
Postage & Mailing	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	
Speaker Expenses	$23,000.00	$23,335.78	$26,000.00	$10,109.01	$26,000.00	$34,326.12	$26,000.00	
Supplies: badges, ribbons	$1,000.00	$70.81	$800.00	$0.00	$1,760.00	$1,644.73	$1,760.00	
Travel & Per Diem (Staff)	$2,500.00	$1,921.06	$4,000.00	$4,677.94	$4,000.00	$6,585.40	$7,000.00	
Total Expenses	**$66,750.00**	**$64,890.00**	**$86,050.00**	**$42,387.85**	**$89,210.00**	**$127,486.40**	**$123,210.00**	
Net Income Over (Under) Expenses	**$ 1,790.00**	**$ 35,137.60**	**$ (240.00)**	**$ (16,762.85)**	**$ (3,400.00)**	**$ (26,403.23)**	**$ (32,210.00)**	